

OTW Chairman's address - AGM 2017

Good morning

I extend a warm welcome to you all to our second shareholder's meeting as a public company.

It has been a busy time for the Over The Wire team.

I would like to begin by thanking everyone involved - our staff, our advisors and fellow Directors. Your collective efforts over this year have made it a very successful one for the company.

This year we have have continued our primary strategy of focusing on geographic expansion targeting growth in our existing business and coupled with a key acquisition in Melbourne that extends our market coverage and capacity.

We have increased our sales teams in the larger states.

And we have introduced a performance recognition system to better align day-to-day activities with our overall objectives.

This is all working well for us and we increased revenue and EBITDA significantly. We intend to continue applying these core strategies for the immediate future.

Pleasingly these results have also been recognised externally with Over the Wire winning achievement awards from Optus and AFR to name two.

The format for today's meeting is for Michael to firstly provide you with an update on the current state of the company. There will then be time for questions from shareholders attending today on any matters raised or about the annual report.

Following this, we will proceed to conduct the formal business of the meeting as foreshadowed in the Notice of Meeting.

We will then close the meeting and invite you to join us for refreshments where you can continue to discuss the company's activities.

It is now my pleasure to introduce our Managing Director and CEO Michael Omeros.